

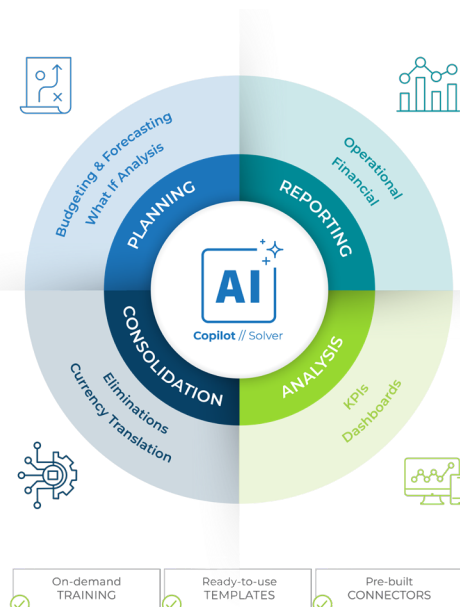
Accurate data-driven decisions

Integrated with Microsoft Dynamics 365, Solver is a cloud-based extended financial planning and analysis (xFP&A) solution that leverages patented QuickStart integration technology to enable immediate access to ready-to-use reporting and planning templates. Achieve faster and better business decisions across the entire organization today!

- Simplify financial planning and analysis (FP&A) tasks
- Consolidate all your key data sources into a single tool for streamlined reporting and analysis
- Leverage an easy-to-use, Excel add-in Report Designer that provides a familiar user experience with drag and drop simplicity
- Anytime, anywhere reports access with drill-down capabilities through a modern web-based portal
- Automate time-consuming budgeting and forecasting processes with dynamic driver-based models
- Quickly adjust to change with adaptive forecasting
- Facilitate data-driven decisions with advanced reporting capabilities

All-inclusive licensing

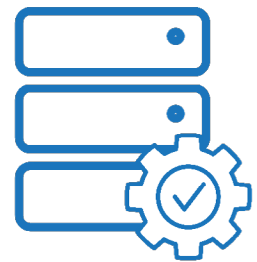
With Solver, every user gets access to the entire Solver Suite. No need to purchase additional modules or connectors.



Pre-built integration with



Dynamics 365



Single Source of Truth

for executives, managers, and other key stakeholders.

Thousands of customers trust Solver to accelerate intelligent decisions.



Efficient



Flexible



Accurate



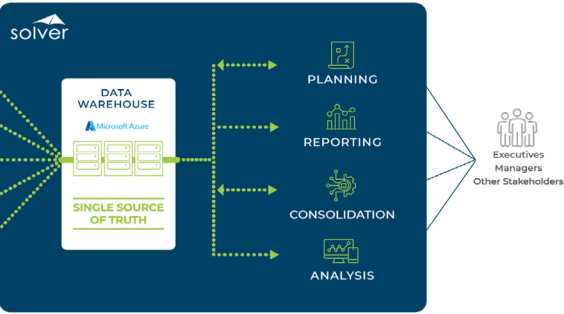
Intelligent

Effortlessly consolidate data

Solver is redefining the category of cloud-based reporting and planning, providing a user-friendly data warehouse that is built on the Microsoft SQL Azure platform. Solver takes away the complex, expensive implementation of a “homegrown” data warehouse, and instead allows users to access GL data in a day, versus weeks or months. Solver combines financial and other key data into a single solution, powered by the most flexible report and planning form designer on the market. Streamlining financial and operational reports, consolidations, budgeting and forecasting processes.

Drive intelligent decisions with ready-to-use marketplace templates

Solver is designed to meet the reporting needs of all employees. Meet all your reporting needs on day one with ready-to use reports, planning forms, and dashboard templates from the Solver Template Marketplace or create ad-hoc and custom reports to fit specific requirements.



Profitability Analysis Dashboard

Profit & Loss Variance Report



At YTD, Budget Rest of Year

Projected revenue for this year is trending to be \$16,395,024 versus Last Year of \$16,167,715 which will be an increase of 1.4%, and the Net Profit will be \$346,233, which will be a decrease of -13.1%.

Account No.	Description	Last Year Actual	Jan-2021 Actual	Feb-2021 Actual	Mar-2021 Actual	Apr-2021 Actual	May-2021 Actual	Jun-2021 Actual	Jul-2021 Actual	Aug-2021 Actual	Sept-2021 Actual	YTD Actual	YTD Budget	YTD Variance	% Variance
Revenue															
0001	Product Revenue	5,542,232	476,900	482,309	495,566	575,262	606,088	636,088	666,088	696,088	726,088	5,542,232	5,542,232	0.00%	0.00%
0002	Service Revenue	5,542,232	476,900	482,309	495,566	575,262	606,088	636,088	666,088	696,088	726,088	5,542,232	5,542,232	0.00%	0.00%
0003	Maintenance Revenue	5,542,232	476,900	482,309	495,566	575,262	606,088	636,088	666,088	696,088	726,088	5,542,232	5,542,232	0.00%	0.00%
0004	Other Revenue	5,542,232	476,900	482,309	495,566	575,262	606,088	636,088	666,088	696,088	726,088	5,542,232	5,542,232	0.00%	0.00%
0005	Total Revenue	16,167,715	1,431,569	1,452,427	1,486,707	1,725,812	1,818,264	1,928,352	2,038,440	2,148,528	2,258,616	16,167,715	16,167,715	0.00%	0.00%
COST OF GOODS SOLD															
0006	Total Cost of Goods Sold	1,268,495	256,611	268,172	278,262	325,409	341,801	358,683	375,683	392,683	409,683	1,268,495	1,268,495	0.00%	0.00%
0007	Total Cost of Goods Sold %	7.85%	18.0%	18.6%	18.9%	18.8%	18.8%	18.6%	18.4%	18.4%	18.4%	7.85%	7.85%	0.00%	0.00%
0008	Operating Expenses	2,227,884	211,816	224,446	236,669	283,515	311,511	326,000	341,000	356,000	371,000	2,227,884	2,227,884	0.00%	0.00%
0009	Full Time - Salary	215,000	19,200	19,800	20,400	24,000	26,800	28,000	29,200	30,400	31,600	215,000	215,000	0.00%	0.00%
0010	Part Time - Commission	308,495	31,700	34,700	37,700	40,700	43,700	46,700	49,700	52,700	55,700	308,495	308,495	0.00%	0.00%
0011	Part Time - Salary	24,607	10,800	12,000	13,200	14,400	15,600	16,800	18,000	19,200	20,400	24,607	24,607	0.00%	0.00%
0012	Part Time - Commission	9,434	4,100	4,500	4,900	5,300	5,700	6,100	6,500	6,900	7,300	9,434	9,434	0.00%	0.00%
0013	Part Time - Bonus	95,837	7,401	8,000	8,600	9,200	9,800	10,400	11,000	11,600	12,200	95,837	95,837	0.00%	0.00%
0014	Part Time - Salary	29,962	13,400	14,800	16,200	17,600	19,000	20,400	21,800	23,200	24,600	29,962	29,962	0.00%	0.00%
0015	Payroll Taxes	71,682	3,089	3,400	3,700	4,000	4,300	4,600	4,900	5,200	5,500	71,682	71,682	0.00%	0.00%
0016	Part Time - Commission	70,600	5,400	5,800	6,200	6,600	7,000	7,400	7,800	8,200	8,600	70,600	70,600	0.00%	0.00%
0017	Part Time - Salary	71,800	3,100	3,400	3,700	4,000	4,300	4,600	4,900	5,200	5,500	71,800	71,800	0.00%	0.00%
0018	Benefits	54,475	1,039	1,101	1,169	1,237	1,305	1,373	1,441	1,509	1,577	54,475	54,475	0.00%	0.00%
0019	Total Salaries and Benefits	587,200	50,000	53,000	56,000	68,000	76,000	80,000	84,000	88,000	92,000	587,200	587,200	0.00%	0.00%
0020	Total Sales and Marketing	5,085,980	422,000	451,250	480,500	569,200	639,200	688,200	737,200	786,200	835,200	5,085,980	5,085,980	0.00%	0.00%
0021	Total Sales and Relationship	17,372	2,001	2,081	2,076	2,535	2,789	2,789	2,789	2,789	2,789	17,372	17,372	0.00%	0.00%
0022	Total Professional Fees	214,901	19,319	21,101	20,490	24,170	26,140	27,140	28,140	29,140	30,140	214,901	214,901	0.00%	0.00%
0023	Total Real Estate	1,818	187	196	200	237	258	268	278	288	298	1,818	1,818	0.00%	0.00%
0024	Total Business Insurance	51,880	3,800	4,125	3,999	4,400	4,800	4,800	4,800	4,800	4,800	51,880	51,880	0.00%	0.00%
0025	Total Utilities Expense	51,839	4,200	4,400	4,200	4,800	5,200	5,200	5,200	5,200	5,200	51,839	51,839	0.00%	0.00%
0026	Total Telephone and Internet	949,120	46,700	51,250	49,750	55,000	60,000	62,000	64,000	66,000	68,000	949,120	949,120	0.00%	0.00%



For more information

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About Professional Advantage

Professional Advantage is an international IT consulting and solutions company, with 35 years of experience in helping organisations achieve more by improving their business systems through industry leading software solutions. Originating in Australia, it is one of the country's most awarded solution providers. Our 300-strong global team covers three continents, and has successfully worked with over 1000 organisations.