



## What's new in WennSoft Signature 2013

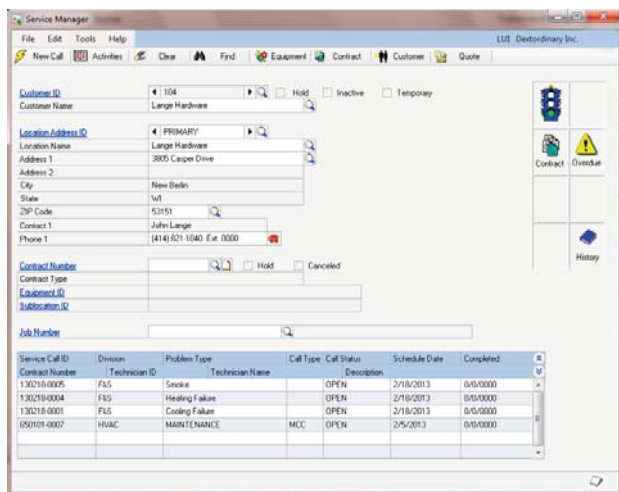
### Signature 2013 is focused on:

- Growth - Moving your business forward
- Differentiating your customer experience
- Best people - best tools for productivity
- Simplify - Make it easy

### WennSoft Signature 2013 enhancements:

**Service Manager window** - View the last 'X' number of service calls on the Service Manager window. This allows you to easily find information about the most recent service calls for a specific customer location or contract.

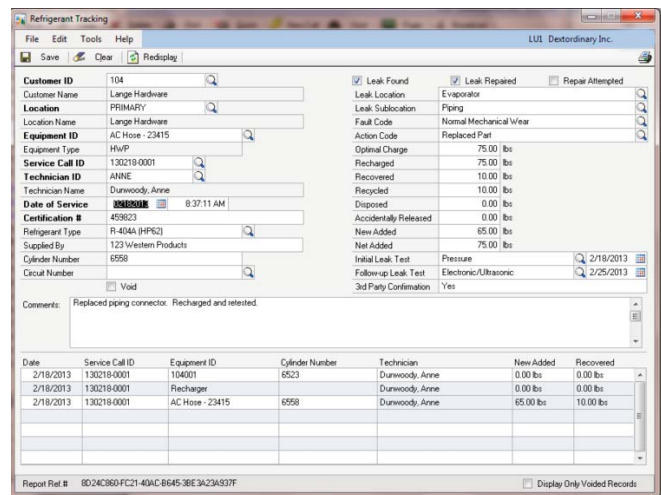
**Service Call Lookup by Customer window** -When using the Service Call History button on the Service Manager window, the Service Call Lookup window stays open after you select a service call to view on the Service Manager window. You do not need to reopen the lookup window to view a different service call.



**Resolution description**-The resolution code **Description** field holds 255 characters. This is useful for MobileTech users who want to work with a resolution description that is longer than the previous 30-character limit.

**Pricing matrix enhancements**- Set an option to populate the pricing matrix and labor rate group onto a service call from the service call Location record. Previously, these values would populate from the Bill To Location record. Additionally, the billable amounts for business/travel expenses in TimeTrack will now be calculated automatically based on the extended pricing matrix assigned to the service call.

**Refrigerant Management enhancements**-If you are using Refrigerant Management, you can set up refrigerant types, leak locations, and refrigerant codes to save data-entry time. The Refrigerant Tracking window has new fields for identifying the cylinder and circuit where a leak has occurred. The new Refrigerant Tracking List report allows you to view a printable list of refrigerant tracking records by customer, location and/or equipment ID



**SSRS reports**-The following new SQL Server Reporting Services (SSRS) reports are available for Service Management.

- Service Call Gross Profit
- Contract Equipment PM Tasks
- Service Call Analysis - Unbilled Quote
- Service Call Analysis - Unbilled Time & Materials (T&M)
- Sales Tax - Material Purchases
- Service Revenue Recap
- Service Profitability Report

## Job Cost

**Project percentage of completion revenue recognition**-If you are using the Project Level module, you can use the project's percentage of completion (POC) to recognize revenue. Previously, POC was calculated and posted at the job level. The project POC will be applied to each job that is assigned to the project and used to calculate the contract earned for each job, and the project as a whole.

**Loss Recognition**-If you are using the Project Level module and the Percentage of Completion (POC) revenue recognition method, you can automatically recognize a loss for a job or project as soon as a loss is anticipated, regardless of when the costs will be incurred.

**New vendor contract transactions zoom**-You can view a summary of contract-related vendor transactions on the Job (Contract) Transaction Inquiry - Vendor window. You can open this window by zooming on the **Contract Released** field on the Contract Agreement window.

## TimeTrack

**Document attachments for TimeTrack**-If you are using the Advanced Document Management module, you can attach documents to time card entries. This is useful if you have an expense report or electronic receipt that you want to submit with your time card entry.

**Time Card Entry service call lookup**-When you are entering time on the Time Card Entry window, you can filter the Service Call Lookup window to display all service calls or only those service calls for which you have an appointment. This is useful if you do not want to scroll through a long list of service calls to find the one you are working on. By default, only your service calls will display.

## eTimeTrack

**Submit for manager approval**-If you are using manager approval notifications in TimeTrack, your eTimeTrack users can submit their transactions to alert their managers when all transactions for the week have been entered and are ready for approval.

## Equipment Management

**Scheduled maintenance forecasting**-You can forecast when scheduled maintenance may be due for a piece of equipment, to help anticipate upcoming labor hours and equipment costs. Scheduled maintenance that is based on meter readings can be predicted based on the average usage per day for a piece of equipment. The average usage per day is determined based on the equipment's meter readings for the last X number of days.

Project Maintenance	
Project Number	Project #1
Description	Project #1 Buildings
Manager	ANDY
Customer Number	104
Address	MAIN OFFICE
Bill To Address	MAIN OFFICE
Tax Schedule	USASTCITY-6*
Total to Allocate	\$1,200,000.00
Total Reimbursable	\$19,774.75
Customer PO Number	09-A38921
Expected Profit	\$21,500.00
Profit Percent	2.00%
Project Contact	Tom Delaney
*User Defined	
*Project Hours	7000.00
Project Set-Up Date	1/1/2017
Project Closed Date	12/31/2017