

COMPANY OVERVIEW

Our Business

Paramount Technologies is the leading global provider of web-based ERP workflow automation solutions for midmarket and enterprise organizations. Founded in 1995, we are a private company headquartered in Walled Lake, MI with offices in Atlanta, GA and Jacksonville, FL.

Our Focus

Our focus is ERP workflow automation: our solutions automate procurement, project accounting, time and expense transactions to make internal workflow processes more efficient, improve employee productivity, reduce time and errors and save money.

Target Markets

Our market focus is the midmarket (100-999 employees) and the lower-enterprise market (1,000-4,999 employees). Current installations range from five to 4,000 users. Focusing on delivering core horizontal capabilities and industry-specific features enables us to produce solutions that cost-effectively deliver enterprise-class capabilities.

Industries

Our solutions address Employee Workflow Automation requirements in all verticals. We invest in developing distinctive market, software development, and support expertise in virtually every workflow-intensive industry. Our solutions have achieved particularly strong traction in industries requiring tight budgetary control of spending such as the public sector, healthcare, utilities and not-for-profit organizations.

Application Suite

We develop and market four workflow automation applications as components of our WorkPlace suite:

- WorkPlace eProcurement
- WorkPlace Project
- WorkPlace Time
- WorkPlace Expense



Together these solutions enable clients to automate the entire procure-to-pay cycle, control maverick spending, implement robust approval routing rules, streamline project purchasing and time & expense processing and facilitate professional services billing.

eProcurement

WorkPlace eProcurement is itself a modular suite; it accelerates traditionally inefficient and largely paper-based processes by tracking valuable information, reducing direct and indirect purchasing costs, increasing control over business transactions and streamlining the employee management and procurement processes.

Integrated Solutions

The solutions in the Paramount WorkPlace suite are fully integrated and all offer:

- A common simple and intuitive web browser dashboard graphical user interface
- Configurable business rule-driven functionality
- Multi-language support with available specific language sets
- Multicurrency support
- Role-based security/approval
- Online context-sensitive help

Open Standards

Our applications are built from the ground up for interoperability across heterogeneous environments using open standards. All offer out-of-the-box support for communications protocols such as cXML that reduce the time and complexity of integration.

Leading Development Technologies



Our applications are developed with Microsoft .NET Framework and Visual Studio .NET ensuring straightforward Windows Server implementation.

All utilize Microsoft SQL Server relational database technology for enhanced scalability and fast transaction processing.



We consistently deliver prompt compatibility with the latest Microsoft technologies, and Microsoft has recognized us as a technology Front Runner for being among the first to achieve compatibility with their new operating platforms.



Platform Support

Our applications are fully functional, complete and self-contained solutions. They integrate with any ERP system via integrated enterprise application integration (EAI) connectors. Platforms specifically supported include Microsoft Dynamics® GP and AX, Sage MAS ERP and Accpac ERP, Epicor® and SAP® Business One.

Microsoft Partnership

Paramount Technologies has attained Gold Certified Partner status in the Microsoft Partner Program with a competency in ISV/Software Solutions. As a Gold Certified Partner, Paramount Technologies has demonstrated expertise with Microsoft technologies and a proven ability to meet customers' needs.



Microsoft Certification

WorkPlace is the only procurement, project, time and expense solution Certified for Microsoft Dynamics GP



and the first solution to be Certified for Microsoft Dynamics GP 2010. Solutions that are Certified for Microsoft Dynamics have demonstrated development

quality and compatibility with the Microsoft Dynamics product on which it runs by passing rigorous VeriTest software solution testing for Microsoft Dynamics. For customers, Certified for Microsoft Dynamics helps identify Microsoft Dynamics solutions that have been tested for compatibility, meet high quality standards, and are successfully used by existing customers.

Microsoft Business Success

Additionally, we have been designated by Microsoft as a member of their 2009 President's Club in recognition of achieving a high level of sales and business performance while maintaining a constant dedication to customer satisfaction and innovation.



Indirect Sales

We sell exclusively through over 50 domestic and international authorized reseller channel partners. Paramount does not sell direct and thus does not compete with its channel partners. We have an impeccable reputation in the reseller community as an organization with a first-class product and second-to-none support team. Our solutions enable our channel partners to meet the needs of more clients, increase revenue per sale and deliver a more complete solution. We work with our partners to help identify prospects, present our solutions and close sales.

Services

Post-sale implementation services are available from us or from our authorized resellers certified on our products. We also provide professional services (software development and design), educational services (product training) and technical services (product support).

Proven, Global Business

Our business is established and worldwide. Founded in 1995, we have over 450 current licensed customers with almost 60,000 end-users located on all six continents. Our products are fully internationalized with comprehensive multicurrency and multi-language capabilities. Named to Inc. magazine's 2009 list of fastest growing private companies in America we have been profitable every year since inception.



PRODUCT SUMMARIES

WorkPlace eProcurement

WorkPlace eProcurement is a robust web-based electronic procurement solution that allows organizations to automate the complete procure-to-pay cycle – from product selection, requisitioning, approval and ordering to delivery, receipt and financial settlement. The suite includes applications for requisition, cXML PunchOut, check request, budget compliance, RFQ, PO generation, receiving, invoice matching, and vendor contract enforcement with approval workflow throughout the entire process.

WorkPlace Project

WorkPlace Project is a full-featured project costing solution that delivers web-based, workflow-driven information for project and resource management to increase your employee productivity and streamline your customer billing. WorkPlace Project enables operational and financial management through project initiation, resource utilization, time and expense processing and earned value management.

WorkPlace Expense

WorkPlace Expense is a robust web-based expense management solution that allows organizations to increase employee productivity and speed employee reimbursement. Designed to remove paperwork and streamline business processes for time and expense and project-based expense reporting, WorkPlace Expense supports the electronic submission of expense reports, automatic routing, and electronic approvals of individual line-item expenses, all through an intuitive web browser-based interface.

WorkPlace Time

WorkPlace Time is a powerful web-based time sheet solution that makes it easy for billable professionals to report their time in an efficient and timely manner. The faster that time is billed to clients often has a direct impact on the collection time and can have a dramatic effect on the profitability of the entire firm.