

## CLIENT STORY



# Melbourne Racing Club

Melbourne Racing Club is a not-for-profit member-based organisation that conducts horse race meetings annually across premium racecourses in Caulfield, Mornington, and Ladbrokes Park (Sandown). The Club owns 15 hotels and club venues across greater Melbourne and manages its own French boulangerie, Gontran Cherrier. It has also established the MRC Foundation, for supporting coordinated community and charitable activities.



**Membership Club**  
Industry



**2,000**  
Number of Staff



**Microsoft Teams**  
Solution



### CLIENT FEEDBACK

“Professional Advantage’s passion for delivering successful projects and their understanding of the Microsoft Office 365 product suite was a continued source of valuable knowledge. Their willingness to share their previous experiences resulted in a successful Microsoft Teams rollout with rapid user adoption and engagement by our staff.”

– Leanda Kneebone, Project Manager, Melbourne Racing Club



### CHALLENGES

- Inconsistent communication on cross departmental projects.
- File duplication resulted in no single source of truth.
- Difficulty keeping track of a projects progress.
- No remote access to documents.



### RESULTS

- Clear governance plan established.
- Improved internal and external communication.
- Agile change management program tailored to suit departmental needs.
- Enhanced team collaboration.
- Effortless task management.

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professional  
advantage

