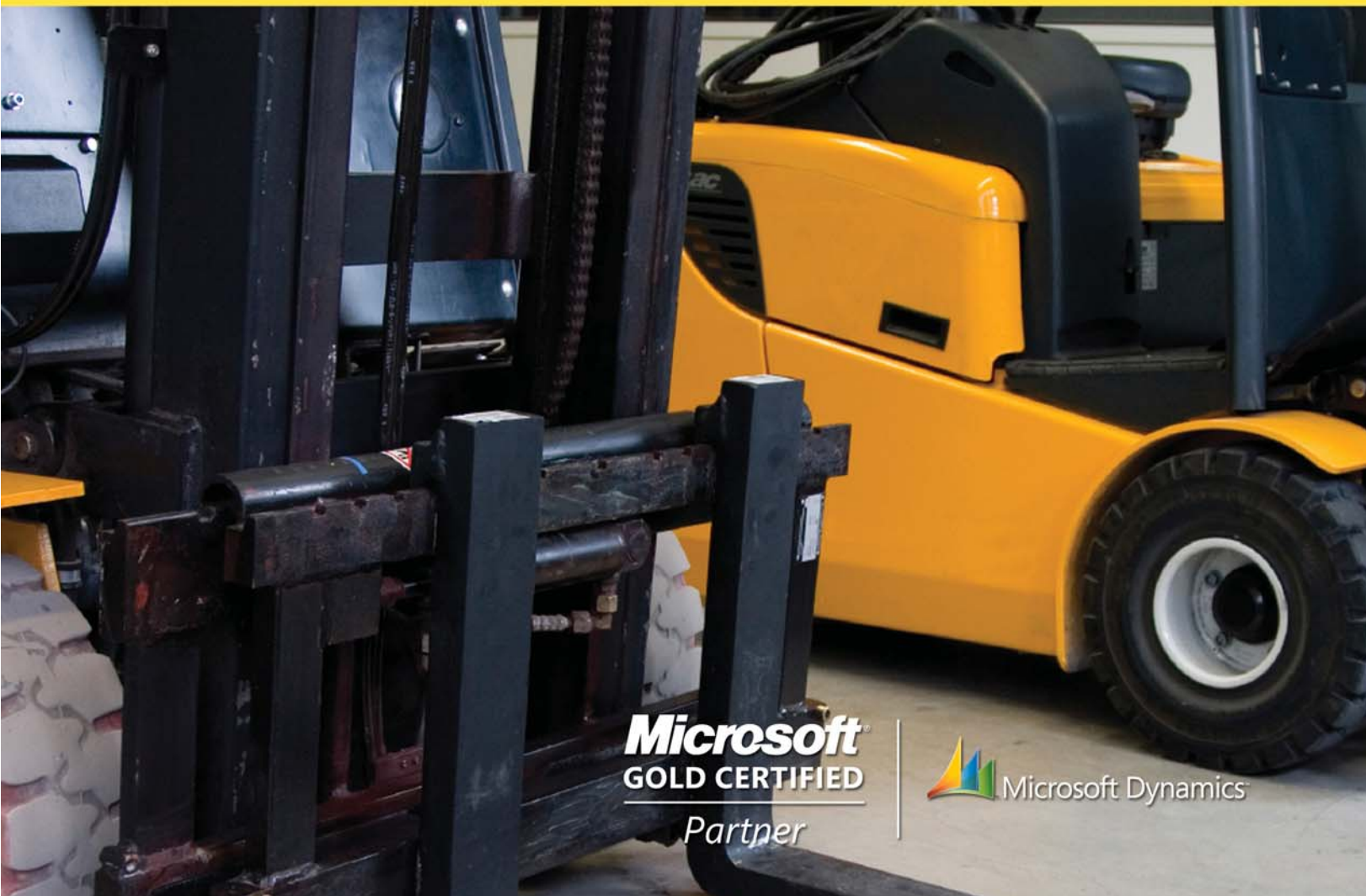




Equipment Management Series

**Increase Efficiency,
Improve Profitability**



Microsoft
GOLD CERTIFIED
Partner



EQUIPMENT MANAGEMENT SERIES

The WennSoft Equipment Management Series delivers a complete business management solution designed to improve efficiencies, increase profits and maximize the effectiveness of equipment-centric operations.

The Equipment Management Series delivers the rich functionality and extensive flexibility required by today's complex equipment dealers and contractors. It ties together equipment management, service management, resources and financials—everything you need to improve service, make proactive decisions, realize higher utilization and produce a better bottom line.

Built on the solid foundation of Microsoft® Dynamics™ GP financials, the Equipment Management Series offers a complete and integrated solution based on current Microsoft technologies. This platform ensures that your investment in a business management solution is secure and the underlying technology is current and can easily work in harmony with systems already in place.

Manage Equipment from Quote to Agreement

The core of any equipment centric operation is centered on the management of equipment. Whether you're buying, selling, renting or maintaining, proactive equipment management requires inventory and maintenance tracking.

The Equipment Management module tracks all costs associated with the acquisition of equipment as well as all pertinent financial details that surround its book value. Data such as service expenses, depreciation, rental billings, capitalized repairs, interest paid and warranty expenses can be calculated, summarized and updated. This up-to-the-minute information related to your equipment helps you maintain tight control and improves decision making.

Rental availability and reserve functionality are inherent to the Equipment Management Series, as is the ability to schedule equipment for periodic maintenance and place multiple units on an individual contract. A single point of entry from quote to agreement, invoice, accounts receivable and general ledger eliminates the need for redundant data entry and promotes a consistent process for sales and rental customers based on pricing rules.

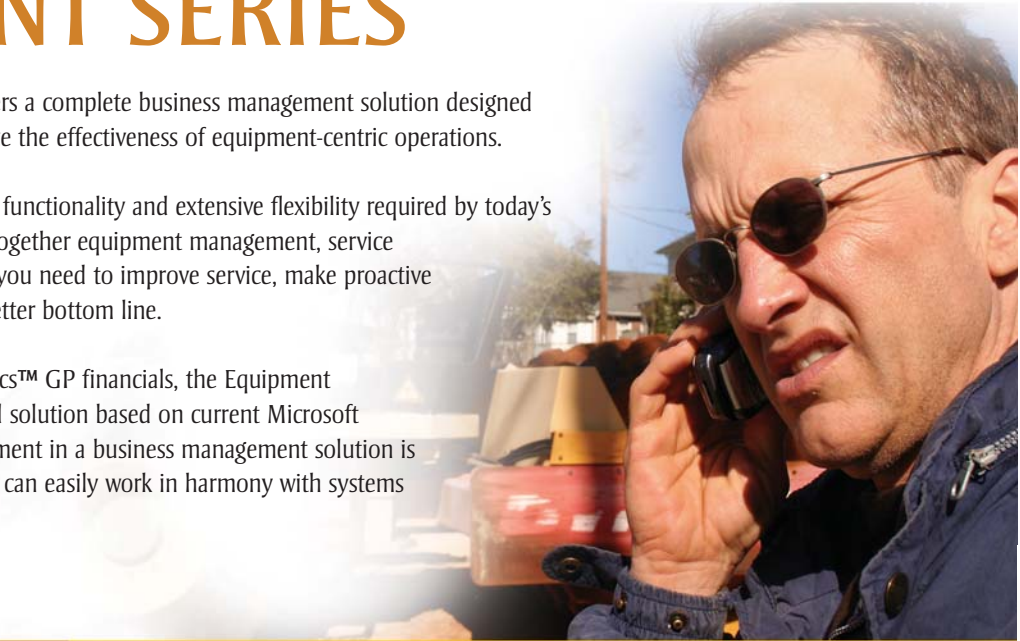
Track all Aspects of the Rental Process

The Equipment Rental module leverages a streamlined, yet flexible, approach to support the rental process. From booking to invoice, the solution allows you to record all events in the rental process.

The Equipment Rental module manages all aspects of equipment rental including:

- Bookings
- Rental agreements
- On and off rental maintenance (allowing for the creation of service calls and transport requests)
- Off rental and periodic invoicing
- Flexible billing increments
- Integrated transport functionality

The module allows you to rent both equipment and items and provides flexibility in terms of pricing and templates, meter-based metrics, frequencies/schedules, line-item discounts, commissions and stand downs. Additionally, all taxes and insurance amounts are automatically calculated and rentals can be integrated with the transport module to manage charges related to the delivery of equipment. Even bookings that don't result in a rental are recorded in the system for future reference and reporting.



Utilize Current Information When Making Critical Decisions

Accurate, up-to-date information is critical for making profitable business decisions. Reporting options are numerous using the internal report writer or a commercial reporting tool of your choice. System report writers included with Microsoft Dynamics GP, Microsoft SQL™ Server Reporting Services reports and Crystal Reports customization tools allow you to quickly create new reports or modify any of the existing reports within Equipment Management.

Automate the Equipment Transport Process

For most equipment operations, transport and delivery is a vital process.

Equipment Transport removes the pains typically associated with scheduling the collection and delivery of your fleet.

Deliveries can be scheduled in advance and upon completion, can be invoiced with a simple click of the mouse.



The Equipment Transport module facilitates the booking, scheduling and invoicing of the pickup and delivery of equipment. Any equipment booked as a rental can have transport charges billed as part of the routine rental process. Income and expenses can also be tracked against vehicles in order to determine the profitability of the delivery fleet.

Simplify the Sales Processes

The Equipment Sales module enhances the integration between the sales process and the Equipment Manager. It adds functionality to Microsoft Dynamics GP Sales Order Processing for the configuration, quotation and sale of whole goods.



This integration allows sales staff to instantly access pertinent information related to equipment such as availability, hours worked and mechanical condition of the fleet. The Equipment Sales module adds functionality to Microsoft Dynamics GP Sales Order Processing for the configuration, quotation and sale of whole goods.

Equipment Sales allows for single or multiple pieces of equipment to be configured for a sale, including items added from inventory or purchased separately. All costs can be viewed by a salesperson to help determine a sales price.

Streamline Purchasing

The Purchasing module offers a streamlined approach to purchasing equipment, whether it is intended for resale or as an asset acquisition. Functionality within this module mirrors Microsoft Dynamics GP purchase order processing but takes it a step further.

When a new piece of equipment is ordered, the user has a choice of specifying whether it is intended for resale or use in a trade or business. In both cases, a new equipment ID is created and the record is setup in Equipment Manager. Additionally, equipment designated as a capital purchase is automatically linked to Microsoft Dynamics GP Fixed Assets. Once the equipment record is completed in Fixed Assets, it is automatically linked to the Equipment Manager.



Ensure Equipment Availability with Scheduled Maintenance

Preventative maintenance is a key factor in successfully managing equipment. The Scheduled Maintenance module helps you control the timely performance of maintenance services for your equipment. It allows you to create preventative maintenance plans to ensure that all equipment is achieving maximum availability—reducing downtime and the potential for lost utilization.

The Scheduled Maintenance module allows you to track skill sets, parts and tools required in order to complete a preventative maintenance task. In addition to resources required, extensive task descriptions and notes ensure that technicians are best equipped to complete the job successfully. This module is designed for internal maintenance of owned equipment, when billing of a third party is not involved.

Use Equipment-Specific Information to Improve Decisions and Increase Profitability

The Profitability module, integrated to Microsoft Dynamics GP, Fixed Assets and WennSoft Service Management Series, enables you to track income and expenses associated to each piece of equipment. This information enables you to look at profitability from different viewpoints and over different timeframes to make more accurate and timely decisions concerning your equipment, increasing your profitability.

Service Management Series

Do you need a robust service solution to compliment your equipment centric operation? The WennSoft Service Management Series can work seamlessly with the Equipment Management Series to create the ultimate dealer solution.

The foundation of the Service Management Series allows you to facilitate efficient:

- Service call capture and assignment
- Dispatch
- Resolution tracking
- Contract management
- Execution (utilizing the powerful WennSoft tasking engine)

WennSoft provides innovative business management solutions for public and private sector organizations focused on project management, field service and equipment/fleet management.

Core products – Job Cost, Service Management Series and Equipment Management Series – integrate with Microsoft Dynamics GP to deliver a unique solution to the vertical industries we serve. Our solutions complement and enhance existing process—improving efficiency, expediting reporting and creating cost savings for our customers.



WennSoft
P.O. Box 511187
5355 S. Moorland Rd.
New Berlin, WI 53151-1187
Tel: (262) 821-4100
Tel: (262) 317-3700 (sales)
Fax: (262) 821-3838
e-mail: sales@wennsoft.com

Microsoft
GOLD CERTIFIED
Partner

